

Naples Area Market Report



June 2022

Data reflecting activity in the Naples area housing market during June showed signs of a return to pre-pandemic summer activity when market conditions were balanced. According to the June 2022 Market Report by the Naples Area Board of REALTORS® (NABOR®), which tracks home listings and sales within Collier County (excluding Marco Island), pending sales decreased 36.8 percent in June to 794 pending sales from 1,236 pending sales in June 2021, and closed sales decreased 38.4 percent in June to 952 closed sales from 1,545 closed in June 2021. On the positive side, an 80.5 percent increase in inventory during June to 2,294 properties from 1,271 properties in June 2021 is expected to spark sales.

According to broker analysts who reviewed the report, its data shows the housing market in our area is returning to a more traditional seasonal environment. There was 2.2 months of inventory available in June (up from .8 months in December 2021); a sign the journey back to a balanced market is starting to take place. But the broker analysts say it will be a slow climb. In almost all segments of the market, it will prove a story of deceleration rather than depreciation. Notwithstanding, demand is still outpacing supply today in Naples, and home prices are still very attractive.

The June Market Report showed 1,169 new listings compared to 1,170 new listings in June 2021. Broker analysts reviewing the report predict sales activity will continue to mirror 2019 trends, which will naturally increase inventory levels and return us to a balanced market.

As we get back to normal and days on market continues to rise (as they did in June to 18 days from 16 days in May), we need to make it clear to buyers and sellers that the frenzy is over and 10-day home sales and selling above list price are not going to occur often anymore. During pre-pandemic years when things were more balanced, days on market for the Naples area was around 70 to 100 days, so we still have a way to go.

Median closed prices in June increased 31.8 percent to \$604,000 from \$458,281 in June 2021. Interestingly, median closed prices for single family homes in June decreased 7.7 percent to \$750,000 from \$812,500 in May, but median closed prices for condominiums in June increased 2.5 percent to \$497,000 from \$485,000 in May.

Quick Facts

| | | |
|--|--|---|
| - 38.4% | + 31.8% | + 80.5% |
| Change in Total Sales All Properties | Change in Median Closed Price All Properties | Change in Homes for Sale All Properties |
| + 10.9% | + 4.3% | - 24.2% |
| Price Range With the Strongest Sales: \$500,001 to \$1,000,000 | Bedroom Count With Strongest Sales: 1 Bedroom or Fewer | Property Type With Strongest Sales: Single Family |

| | |
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Overall Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



| Key Metrics | Historical Sparkbars | 6-2021 | 6-2022 | % Change | YTD 2021 | YTD 2022 | % Change |
|---------------------------------------|----------------------|-----------|------------------|----------|-----------|--------------------|----------|
| New Listings | | 1,170 | 1,169 | - 0.1% | 8,795 | 8,318 | - 5.4% |
| Total Sales | | 1,545 | 952 | - 38.4% | 9,489 | 6,334 | - 33.2% |
| Days on Market Until Sale | | 30 | 18 | - 40.0% | 57 | 19 | - 66.7% |
| Median Closed Price | | \$458,281 | \$604,000 | + 31.8% | \$425,000 | \$580,000 | + 36.5% |
| Average Closed Price | | \$770,623 | \$965,830 | + 25.3% | \$805,576 | \$1,039,051 | + 29.0% |
| Percent of List Price Received | | 99.4% | 99.1% | - 0.3% | 98.1% | 100.4% | + 2.3% |
| Pending Listings | | 1,256 | 794 | - 36.8% | 11,981 | 7,719 | - 35.6% |
| Inventory of Homes for Sale | | 1,271 | 2,294 | + 80.5% | — | — | — |
| Months Supply of Inventory | | 0.9 | 2.2 | + 144.4% | — | — | — |

Single Family Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Single Family properties only.



| Key Metrics | Historical Sparkbars | 6-2021 | 6-2022 | % Change | YTD 2021 | YTD 2022 | % Change |
|---------------------------------------|----------------------|-------------|--------------------|----------|--------------|--------------------|----------|
| New Listings | | 648 | 687 | + 6.0% | 4,415 | 4,302 | - 2.6% |
| Total Sales | | 755 | 438 | - 42.0% | 4,294 | 3,062 | - 28.7% |
| Days on Market Until Sale | | 31 | 21 | - 32.3% | 52 | 25 | - 51.9% |
| Median Closed Price | | \$615,000 | \$750,000 | + 22.0% | \$579,000 | \$745,000 | + 28.7% |
| Average Closed Price | | \$1,014,129 | \$1,139,470 | + 12.4% | \$1,125,148 | \$1,333,316 | + 18.5% |
| Percent of List Price Received | | 99.4% | 98.6% | - 0.8% | 98.4% | 99.5% | + 1.1% |
| Pending Listings | | 547 | 375 | - 31.4% | 5,538 | 3,731 | - 32.6% |
| Inventory of Homes for Sale | | 784 | 1,435 | + 83.0% | — | — | — |
| Months Supply of Inventory | | 1.2 | 2.8 | + 133.3% | — | — | — |

Condo Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Condo properties only.



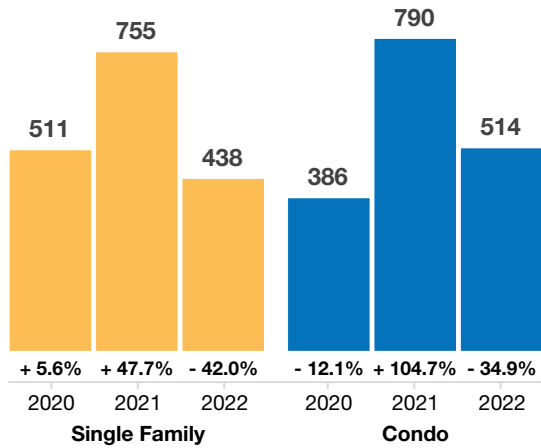
| Key Metrics | Historical Sparkbars | 6-2021 | 6-2022 | % Change | YTD 2021 | YTD 2022 | % Change |
|---------------------------------------|----------------------|-----------|------------------|----------|-----------|------------------|----------|
| New Listings | | 522 | 482 | - 7.7% | 4,380 | 4,016 | - 8.3% |
| Total Sales | | 790 | 514 | - 34.9% | 5,195 | 3,272 | - 37.0% |
| Days on Market Until Sale | | 29 | 15 | - 48.3% | 61 | 14 | - 77.0% |
| Median Closed Price | | \$339,050 | \$497,500 | + 46.7% | \$316,000 | \$462,527 | + 46.4% |
| Average Closed Price | | \$537,905 | \$817,865 | + 52.0% | \$541,429 | \$763,769 | + 41.1% |
| Percent of List Price Received | | 99.3% | 99.6% | + 0.3% | 97.8% | 101.1% | + 3.4% |
| Pending Listings | | 709 | 419 | - 40.9% | 6,443 | 3,988 | - 38.1% |
| Inventory of Homes for Sale | | 487 | 859 | + 76.4% | — | — | — |
| Months Supply of Inventory | | 0.7 | 1.6 | + 128.6% | — | — | — |

Overall Closed Sales

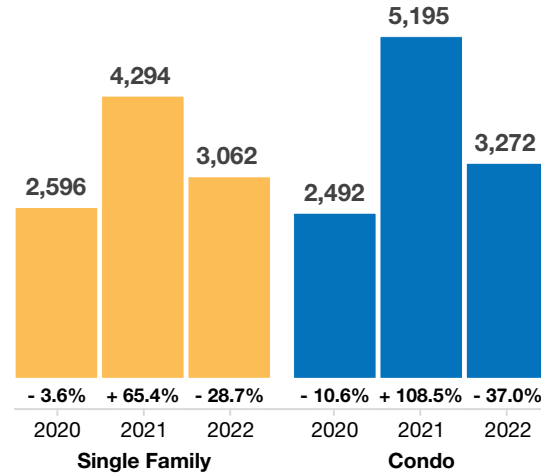
A count of the actual sales that closed in a given month.



June

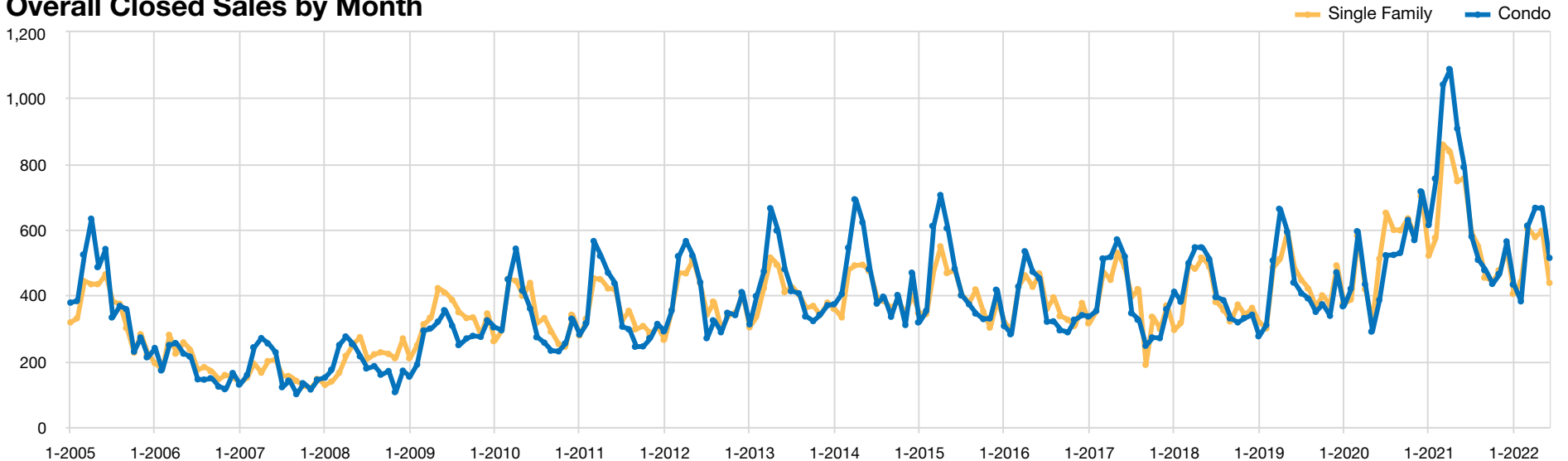


Year to Date



| Total Sales | Single Family | Year-Over-Year Change | Condo | Year-Over-Year Change |
|-----------------|---------------|-----------------------|------------|-----------------------|
| Jul-2021 | 591 | - 9.2% | 579 | + 10.9% |
| Aug-2021 | 549 | - 8.3% | 508 | - 2.9% |
| Sep-2021 | 454 | - 24.1% | 477 | - 9.8% |
| Oct-2021 | 442 | - 30.3% | 435 | - 30.8% |
| Nov-2021 | 476 | - 18.1% | 465 | - 18.1% |
| Dec-2021 | 538 | - 23.4% | 564 | - 21.2% |
| Jan-2022 | 405 | - 22.3% | 433 | - 29.5% |
| Feb-2022 | 442 | - 23.1% | 382 | - 49.4% |
| Mar-2022 | 604 | - 29.6% | 612 | - 41.2% |
| Apr-2022 | 577 | - 31.1% | 666 | - 38.8% |
| May-2022 | 596 | - 20.2% | 665 | - 26.7% |
| Jun-2022 | 438 | - 42.0% | 514 | - 34.9% |
| 12-Month Avg | 509 | - 24.3% | 525 | - 27.5% |

Overall Closed Sales by Month



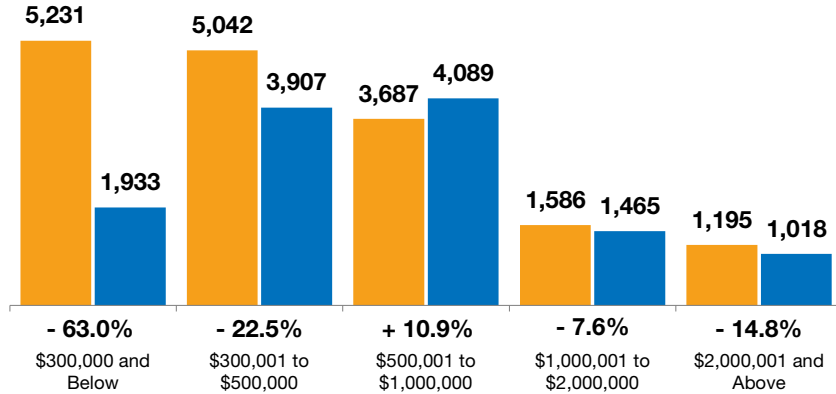
Overall Closed Sales by Price Range

A count of the actual sales that closed in a given month. Based on a rolling 12-month total.



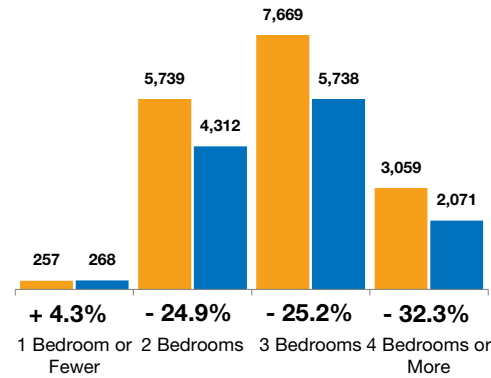
By Price Range

6-2021 6-2022



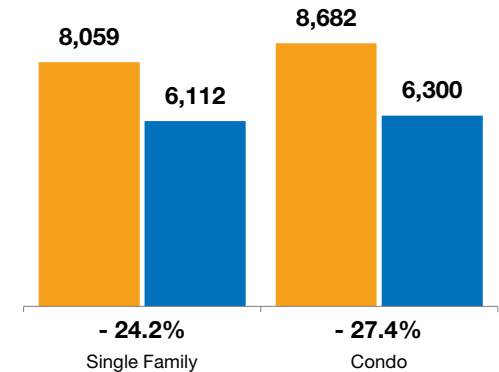
By Bedroom Count

6-2021 6-2022



By Property Type

6-2021 6-2022



All Properties

| By Price Range | 6-2021 | 6-2022 | Change |
|----------------------------|---------------|---------------|----------------|
| \$300,000 and Below | 5,231 | 1,933 | - 63.0% |
| \$300,001 to \$500,000 | 5,042 | 3,907 | - 22.5% |
| \$500,001 to \$1,000,000 | 3,687 | 4,089 | + 10.9% |
| \$1,000,001 to \$2,000,000 | 1,586 | 1,465 | - 7.6% |
| \$2,000,001 and Above | 1,195 | 1,018 | - 14.8% |
| All Price Ranges | 16,741 | 12,412 | - 25.9% |

Single Family

| | 6-2021 | 6-2022 | Change |
|-------------------------------|--------------|--------------|----------------|
| 1 Bedroom or 2 Bedrooms Fewer | 257 | 268 | + 4.3% |
| 2 Bedrooms | 5,739 | 4,312 | - 24.9% |
| 3 Bedrooms | 7,669 | 5,738 | - 25.2% |
| 4 Bedrooms or More | 3,059 | 2,071 | - 32.3% |
| All Single Family | 8,059 | 6,112 | - 24.2% |

Condo

| | 6-2021 | 6-2022 | Change |
|---------------|--------|--------|---------|
| Single Family | 8,059 | 6,112 | - 24.2% |
| Condo | 8,682 | 6,300 | - 27.4% |

By Bedroom Count

| | 6-2021 | 6-2022 | Change |
|---------------------------|---------------|---------------|----------------|
| 1 Bedroom or Fewer | 257 | 268 | + 4.3% |
| 2 Bedrooms | 5,739 | 4,312 | - 24.9% |
| 3 Bedrooms | 7,669 | 5,738 | - 25.2% |
| 4 Bedrooms or More | 3,059 | 2,071 | - 32.3% |
| All Bedroom Counts | 16,741 | 12,412 | - 25.9% |

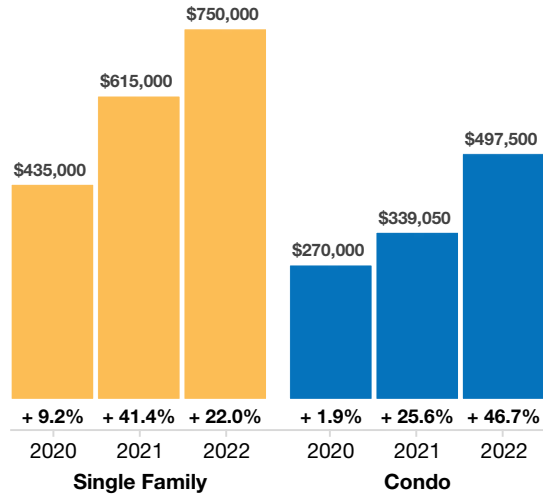
| | 6-2021 | 6-2022 | Change |
|---------------|--------|--------|---------|
| Single Family | 8,059 | 6,112 | - 24.2% |
| Condo | 8,682 | 6,300 | - 27.4% |

Overall Median Closed Price

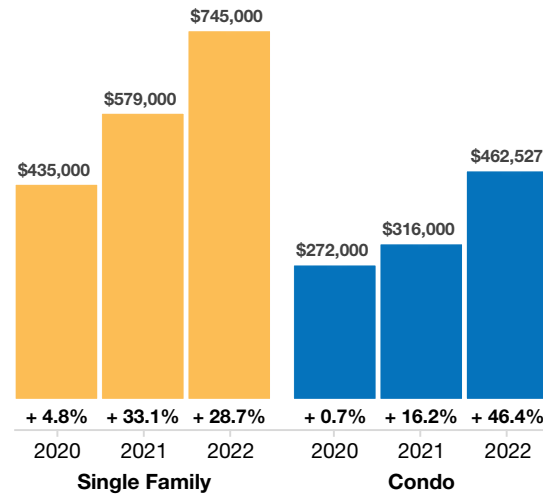
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



June



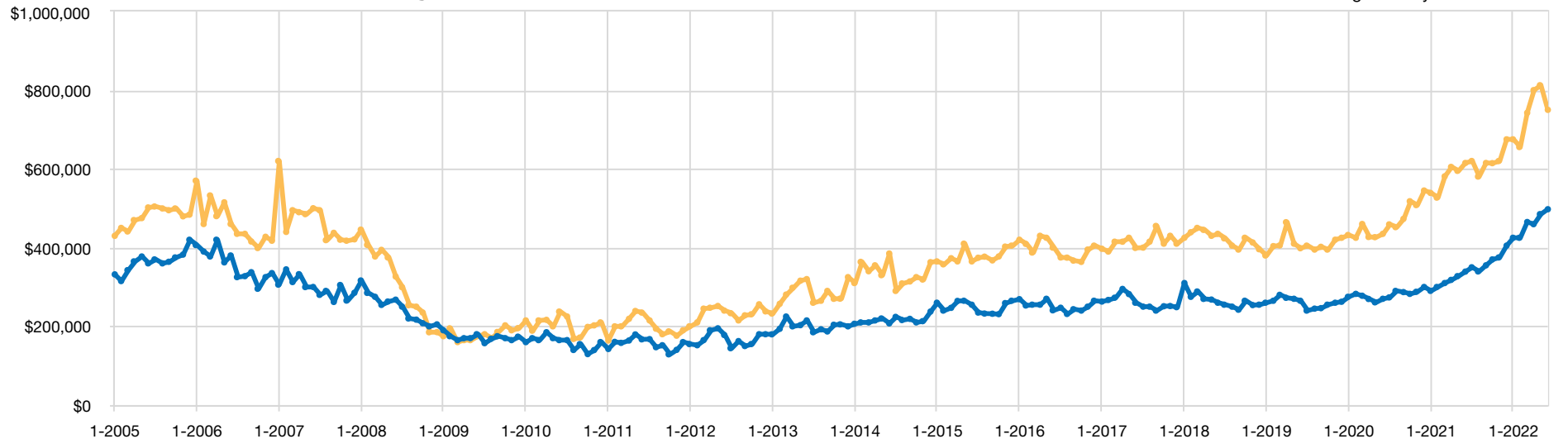
Year to Date



| Median Closed Price | Single Family | Year-Over-Year Change | Condo | Year-Over-Year Change |
|---------------------|------------------|-----------------------|------------------|-----------------------|
| Jul-2021 | \$620,000 | + 35.1% | \$350,000 | + 28.0% |
| Aug-2021 | \$580,500 | + 28.4% | \$339,500 | + 17.1% |
| Sep-2021 | \$615,000 | + 30.0% | \$355,000 | + 23.7% |
| Oct-2021 | \$614,500 | + 18.7% | \$370,000 | + 31.0% |
| Nov-2021 | \$620,000 | + 22.0% | \$375,000 | + 30.3% |
| Dec-2021 | \$675,000 | + 23.9% | \$405,000 | + 35.0% |
| Jan-2022 | \$675,000 | + 25.2% | \$425,000 | + 46.5% |
| Feb-2022 | \$655,500 | + 24.4% | \$425,000 | + 41.7% |
| Mar-2022 | \$742,450 | + 27.8% | \$465,000 | + 50.0% |
| Apr-2022 | \$800,000 | + 32.2% | \$459,500 | + 44.5% |
| May-2022 | \$812,500 | + 36.6% | \$485,000 | + 48.1% |
| Jun-2022 | \$750,000 | + 22.0% | \$497,500 | + 46.7% |
| 12-Month Avg* | \$675,000 | + 26.4% | \$415,000 | + 38.3% |

* Median Closed Price for all properties from July 2021 through June 2022. This is not the average of the individual figures above.

Overall Median Closed Price by Month



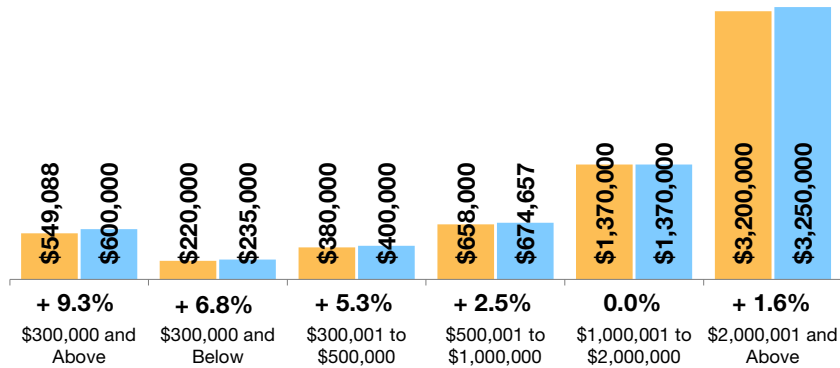
Overall Median Closed Price by Price Range

Median price point for all closed sales, not accounting for seller concessions. Based on a rolling 12-month median.



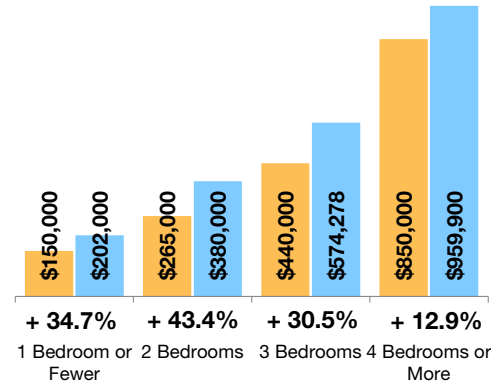
By Price Range

6-2021 6-2022



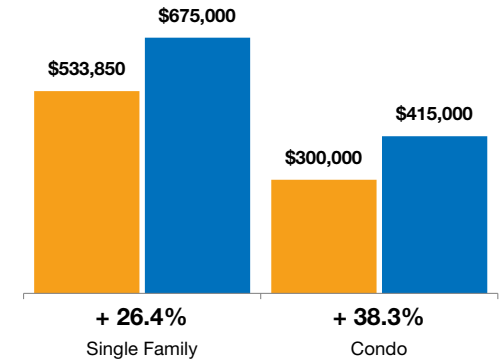
By Bedroom Count

6-2021 6-2022



By Property Type

6-2021 6-2022



All Properties

| By Price Range | 6-2021 | 6-2022 | Change |
|----------------------------|------------------|------------------|----------------|
| \$300,000 and Above | \$549,088 | \$600,000 | + 9.3% |
| \$300,000 and Below | \$220,000 | \$235,000 | + 6.8% |
| \$300,001 to \$500,000 | \$380,000 | \$400,000 | + 5.3% |
| \$500,001 to \$1,000,000 | \$658,000 | \$674,657 | + 2.5% |
| \$1,000,001 to \$2,000,000 | \$1,370,000 | \$1,370,000 | 0.0% |
| \$2,000,001 and Above | \$3,200,000 | \$3,250,000 | + 1.6% |
| All Price Ranges | \$405,000 | \$526,700 | + 30.0% |

Single Family

| | 6-2021 | 6-2022 | Change |
|-------------------------------|------------------|------------------|----------------|
| 1 Bedroom or 2 Bedrooms Fewer | \$150,000 | \$202,000 | + 34.7% |
| 2 Bedrooms | \$265,000 | \$380,000 | + 43.4% |
| 3 Bedrooms | \$440,000 | \$574,278 | + 30.5% |
| 4 Bedrooms or More | \$850,000 | \$959,900 | + 12.9% |
| All Bedroom Counts | \$533,850 | \$675,000 | + 26.4% |

Condo

| | 6-2021 | 6-2022 | Change |
|---------------------------|------------------|------------------|----------------|
| Single Family | \$533,850 | \$675,000 | + 26.4% |
| Condo | \$300,000 | \$415,000 | + 38.3% |
| All Property Types | \$405,000 | \$526,700 | + 30.0% |

By Bedroom Count

| | 6-2021 | 6-2022 | Change |
|---------------------------|------------------|------------------|----------------|
| 1 Bedroom or Fewer | \$150,000 | \$202,000 | + 34.7% |
| 2 Bedrooms | \$265,000 | \$380,000 | + 43.4% |
| 3 Bedrooms | \$440,000 | \$574,278 | + 30.5% |
| 4 Bedrooms or More | \$850,000 | \$959,900 | + 12.9% |
| All Bedroom Counts | \$405,000 | \$526,700 | + 30.0% |

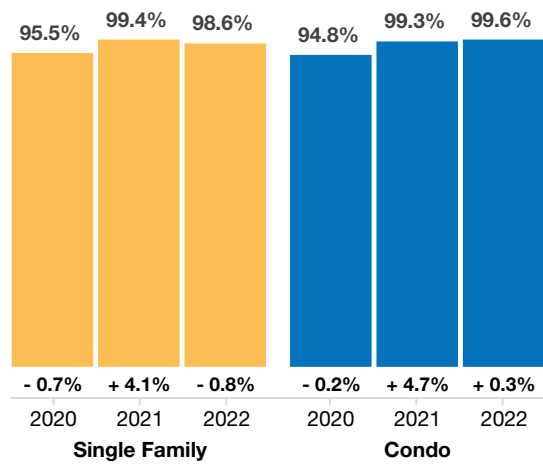
| | 6-2021 | 6-2022 | Change |
|---------------------------|------------------|------------------|----------------|
| Single Family | \$533,850 | \$675,000 | + 26.4% |
| Condo | \$300,000 | \$415,000 | + 38.3% |
| All Property Types | \$405,000 | \$526,700 | + 30.0% |

Overall Percent of Current List Price Received

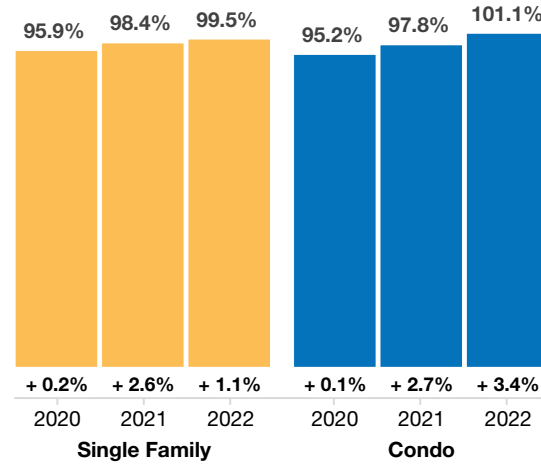
Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



June



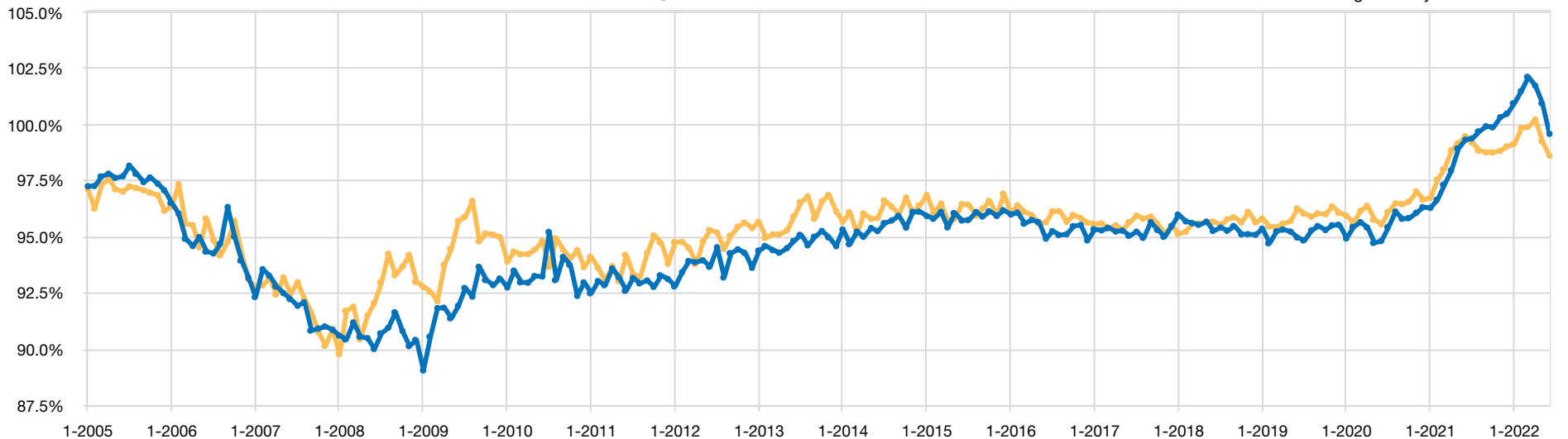
Year to Date



| Pct. of List Price Received | Single Family | Year-Over-Year Change | Condo | Year-Over-Year Change |
|-----------------------------|---------------|-----------------------|--------------|-----------------------|
| Jul-2021 | 99.2% | + 3.2% | 99.4% | + 4.2% |
| Aug-2021 | 98.8% | + 2.4% | 99.7% | + 3.7% |
| Sep-2021 | 98.7% | + 2.4% | 99.9% | + 4.3% |
| Oct-2021 | 98.7% | + 2.3% | 99.8% | + 4.2% |
| Nov-2021 | 98.8% | + 1.9% | 100.3% | + 4.5% |
| Dec-2021 | 99.0% | + 2.5% | 100.5% | + 4.4% |
| Jan-2022 | 99.1% | + 2.5% | 100.9% | + 4.8% |
| Feb-2022 | 99.8% | + 2.4% | 101.5% | + 5.1% |
| Mar-2022 | 99.9% | + 1.9% | 102.1% | + 4.9% |
| Apr-2022 | 100.2% | + 1.4% | 101.7% | + 3.9% |
| May-2022 | 99.2% | + 0.1% | 100.9% | + 2.0% |
| Jun-2022 | 98.6% | - 0.8% | 99.6% | + 0.3% |
| 12-Month Avg* | 99.2% | + 1.7% | 100.6% | + 3.6% |

* Pct. of List Price Received for all properties from July 2021 through June 2022. This is not the average of the individual figures above.

Overall Percent of Current List Price Received by Month

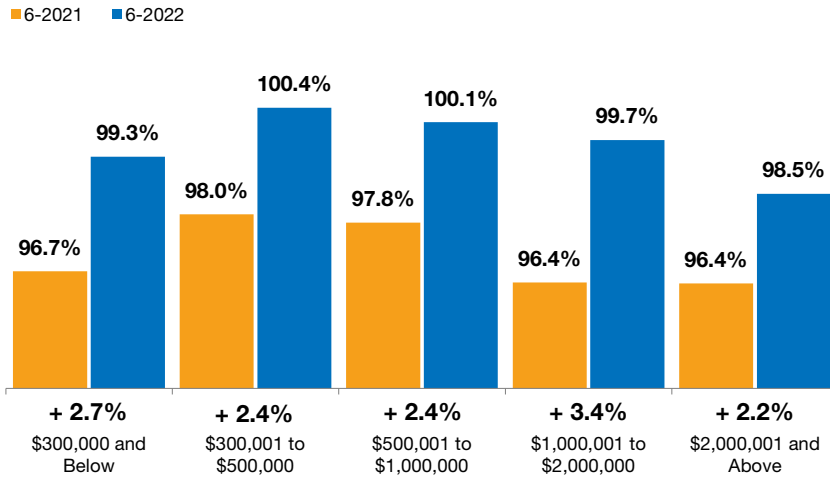


Overall Percent of Current List Price Received by Price Range

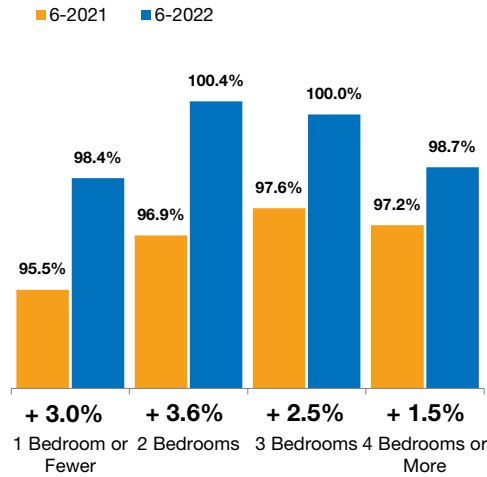


Percentage found when dividing a property's sales price by its last list price, then taking the average for all properties sold, not accounting for seller concessions. Based on a rolling 12 month average.

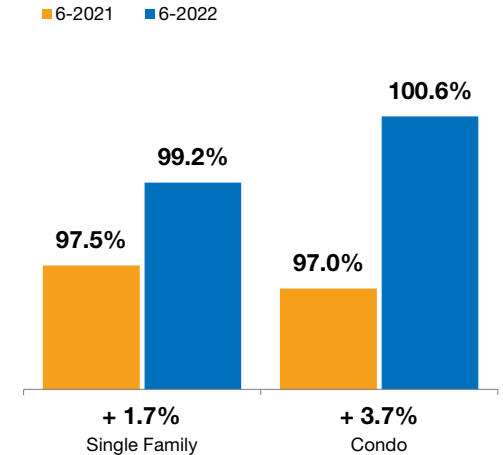
By Price Range



By Bedroom Count



By Property Type



All Properties

| By Price Range | 6-2021 | 6-2022 | Change |
|----------------------------|--------------|--------------|---------------|
| \$300,000 and Below | 96.7% | 99.3% | + 2.7% |
| \$300,001 to \$500,000 | 98.0% | 100.4% | + 2.4% |
| \$500,001 to \$1,000,000 | 97.8% | 100.1% | + 2.4% |
| \$1,000,001 to \$2,000,000 | 96.4% | 99.7% | + 3.4% |
| \$2,000,001 and Above | 96.4% | 98.5% | + 2.2% |
| All Price Ranges | 97.3% | 99.9% | + 2.7% |

Single Family

| | 6-2021 | 6-2022 | Change |
|--------------------------|--------------|--------------|---------------|
| 1 Bedroom or Fewer | 95.5% | 98.4% | + 3.0% |
| 2 Bedrooms | 96.9% | 100.4% | + 3.6% |
| 3 Bedrooms | 97.6% | 100.0% | + 2.5% |
| 4 Bedrooms or More | 97.2% | 98.7% | + 1.5% |
| All Single Family | 97.5% | 99.2% | + 1.7% |

Condo

| | 6-2021 | 6-2022 | Change |
|--------------------|--------------|---------------|---------------|
| 1 Bedroom or Fewer | 92.1% | 95.2% | + 3.4% |
| 2 Bedrooms | 97.1% | 98.8% | + 1.8% |
| 3 Bedrooms | 97.9% | 99.6% | + 1.7% |
| 4 Bedrooms or More | 97.1% | 98.6% | + 1.5% |
| All Condo | 97.0% | 100.6% | + 3.7% |

By Bedroom Count

| | 6-2021 | 6-2022 | Change |
|---------------------------|--------------|--------------|---------------|
| 1 Bedroom or Fewer | 95.5% | 98.4% | + 3.0% |
| 2 Bedrooms | 96.9% | 100.4% | + 3.6% |
| 3 Bedrooms | 97.6% | 100.0% | + 2.5% |
| 4 Bedrooms or More | 97.2% | 98.7% | + 1.5% |
| All Bedroom Counts | 97.3% | 99.9% | + 2.7% |

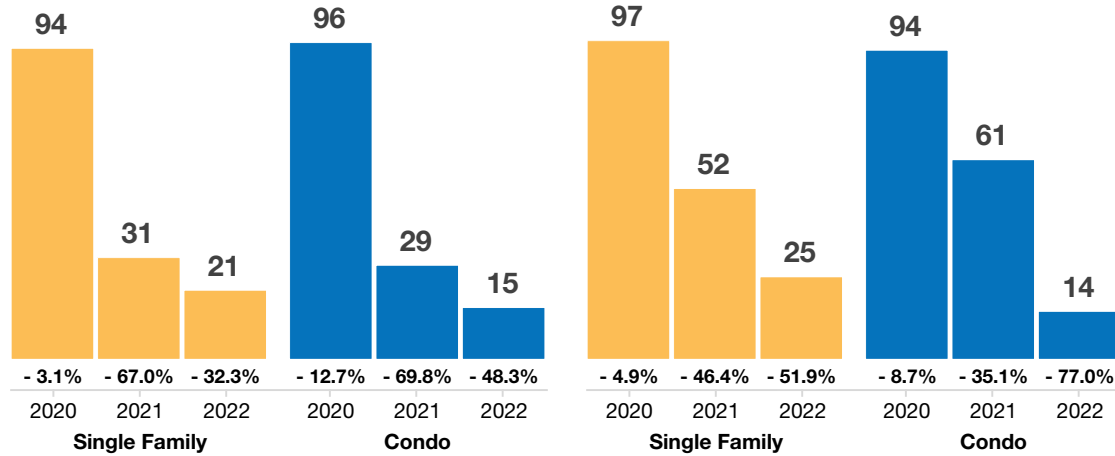
| | 6-2021 | 6-2022 | Change |
|--------------------------|--------------|--------------|---------------|
| 1 Bedroom or Fewer | 92.1% | 95.2% | + 3.4% |
| 2 Bedrooms | 97.1% | 98.8% | + 1.8% |
| 3 Bedrooms | 97.9% | 99.6% | + 1.7% |
| 4 Bedrooms or More | 97.1% | 98.6% | + 1.5% |
| All Single Family | 97.5% | 99.2% | + 1.7% |

Overall Days on Market Until Sale

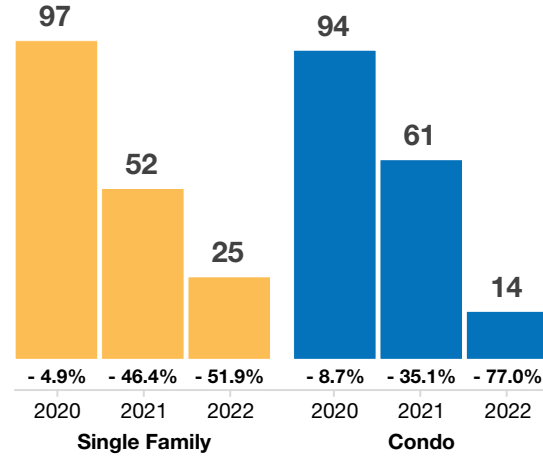
Average number of days between when a property is listed and when an offer is accepted in a given month.



June



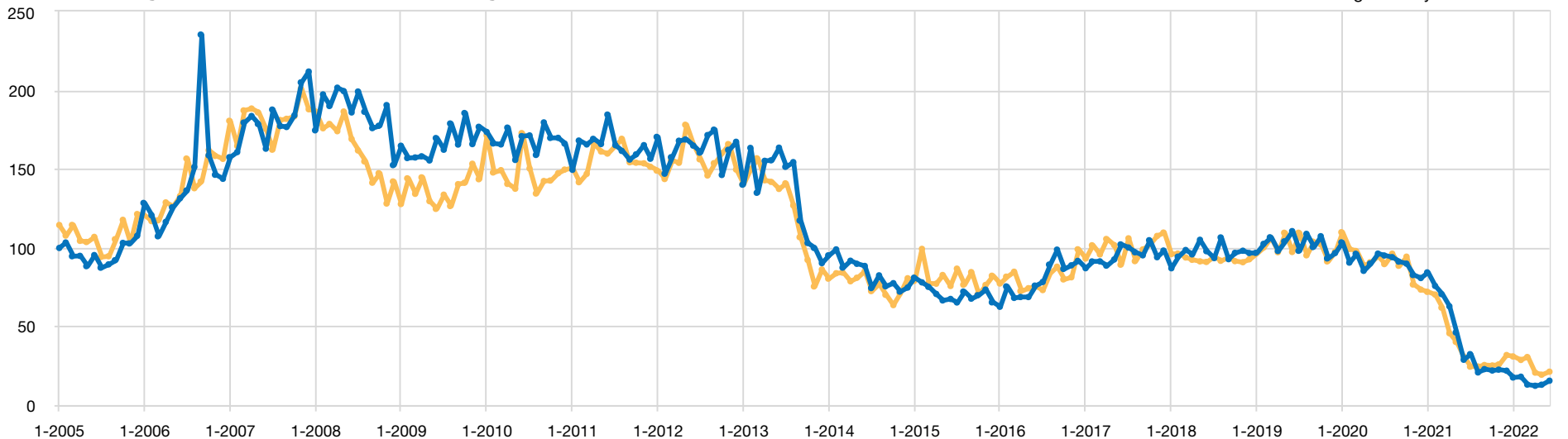
Year to Date



| Days on Market | Single Family | Year-Over-Year Change | Condo | Year-Over-Year Change |
|-----------------|---------------|-----------------------|-----------|-----------------------|
| Jul-2021 | 24 | -73.3% | 32 | -66.3% |
| Aug-2021 | 24 | -75.0% | 21 | -77.7% |
| Sep-2021 | 25 | -71.6% | 23 | -74.7% |
| Oct-2021 | 25 | -73.4% | 22 | -75.6% |
| Nov-2021 | 26 | -66.2% | 23 | -72.3% |
| Dec-2021 | 32 | -56.2% | 22 | -72.8% |
| Jan-2022 | 31 | -56.9% | 18 | -78.6% |
| Feb-2022 | 29 | -58.6% | 18 | -76.3% |
| Mar-2022 | 31 | -50.0% | 13 | -81.4% |
| Apr-2022 | 21 | -54.3% | 12 | -81.0% |
| May-2022 | 19 | -52.5% | 13 | -71.7% |
| Jun-2022 | 21 | -32.3% | 15 | -48.3% |
| 12-Month Avg* | 26 | -62.3% | 19 | -73.6% |

* Days on Market for all properties from July 2021 through June 2022. This is not the average of the individual figures above.

Overall Days on Market Until Sale by Month



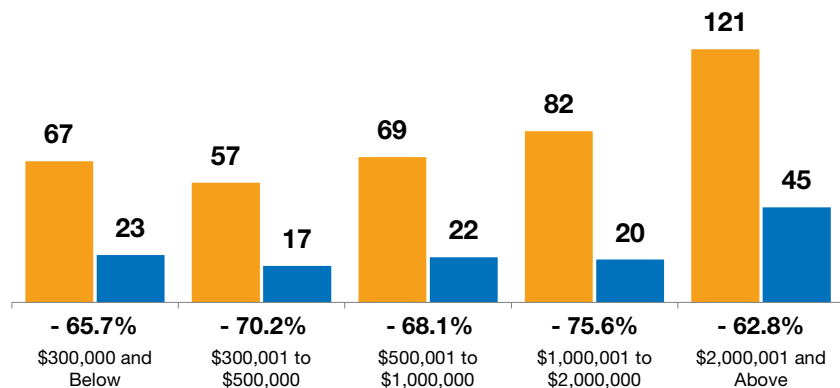
Overall Days on Market Until Sale by Price Range

Average number of days between when a property is listed and when an offer is accepted. Based on a rolling 12-month average.



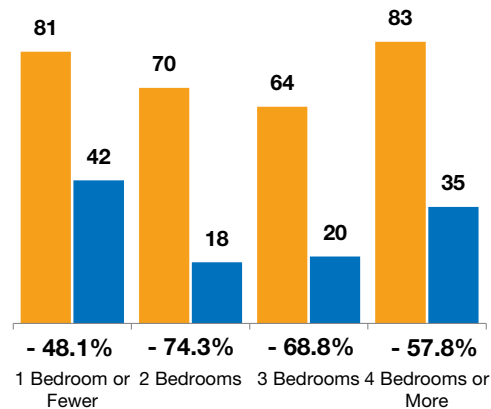
By Price Range

6-2021 6-2022



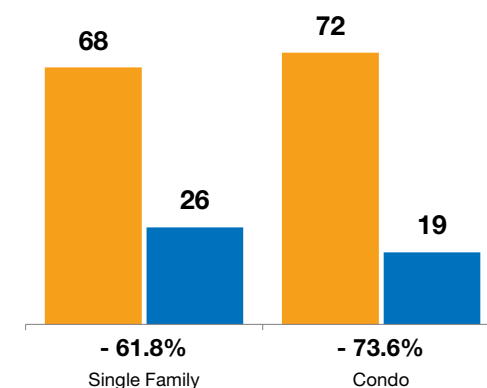
By Bedroom Count

6-2021 6-2022



By Property Type

6-2021 6-2022



All Properties

| By Price Range | 6-2021 | 6-2022 | Change |
|----------------------------|-----------|-----------|----------------|
| \$300,000 and Below | 67 | 23 | - 65.7% |
| \$300,001 to \$500,000 | 57 | 17 | - 70.2% |
| \$500,001 to \$1,000,000 | 69 | 22 | - 68.1% |
| \$1,000,001 to \$2,000,000 | 82 | 20 | - 75.6% |
| \$2,000,001 and Above | 121 | 45 | - 62.8% |
| All Price Ranges | 70 | 22 | - 68.6% |

Single Family

| | 6-2021 | 6-2022 | Change |
|-------------------------------|------------|-----------|----------------|
| 1 Bedroom or 2 Bedrooms Fewer | 65 | 33 | - 49.2% |
| 3 Bedrooms | 52 | 23 | - 55.8% |
| 4 Bedrooms | 62 | 22 | - 64.5% |
| 4 Bedrooms or More | 79 | 21 | - 73.4% |
| All Single Family | 130 | 49 | - 62.3% |
| All Price Ranges | 68 | 26 | - 61.8% |

Condo

| | 6-2021 | 6-2022 | Change |
|-------------------------|-----------|-----------|----------------|
| Single Family | 68 | 20 | - 70.6% |
| Condo | 64 | 14 | - 78.1% |
| 4 Bedrooms | 85 | 22 | - 74.1% |
| 4 Bedrooms or More | 87 | 20 | - 77.0% |
| All Condo | 99 | 38 | - 61.6% |
| All Price Ranges | 72 | 19 | - 73.6% |

By Bedroom Count

| | 6-2021 | 6-2022 | Change |
|---------------------------|-----------|-----------|----------------|
| 1 Bedroom or Fewer | 81 | 42 | - 48.1% |
| 2 Bedrooms | 70 | 18 | - 74.3% |
| 3 Bedrooms | 64 | 20 | - 68.8% |
| 4 Bedrooms or More | 83 | 35 | - 57.8% |
| All Bedroom Counts | 70 | 22 | - 68.6% |

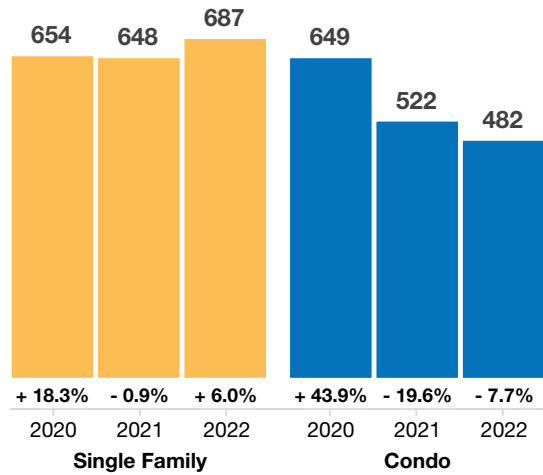
| | 6-2021 | 6-2022 | Change |
|--------------------------|-----------|-----------|----------------|
| 1 Bedroom or Fewer | 171 | 86 | - 49.7% |
| 2 Bedrooms | 64 | 23 | - 64.1% |
| 3 Bedrooms | 59 | 21 | - 64.4% |
| 4 Bedrooms or More | 82 | 34 | - 58.5% |
| All Single Family | 68 | 26 | - 61.8% |
| All Condo | 72 | 19 | - 73.6% |

Overall New Listings

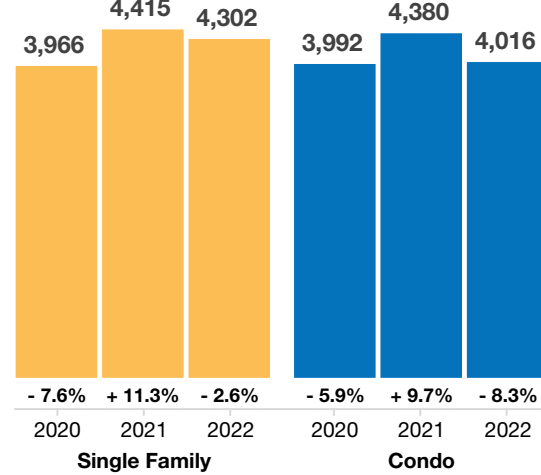
A count of the properties that have been newly listed on the market in a given month.



June

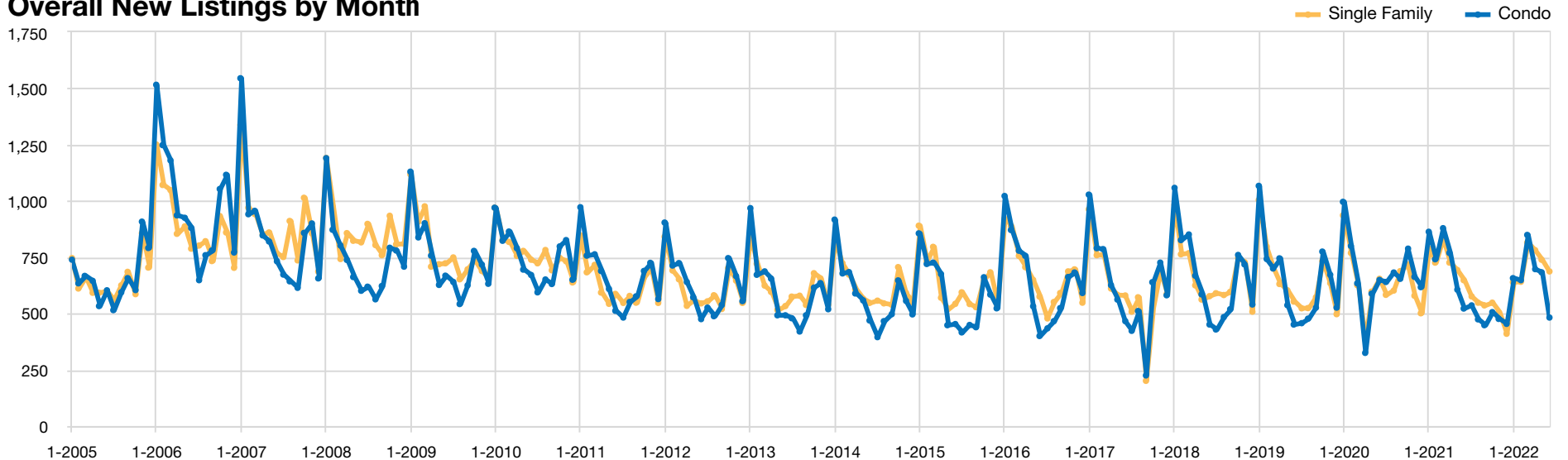


Year to Date



| New Listings | Single Family | Year-Over-Year Change | Condo | Year-Over-Year Change |
|-----------------|---------------|-----------------------|------------|-----------------------|
| Jul-2021 | 576 | - 1.2% | 536 | - 16.3% |
| Aug-2021 | 548 | - 9.0% | 474 | - 30.5% |
| Sep-2021 | 536 | - 22.1% | 448 | - 31.5% |
| Oct-2021 | 548 | - 23.7% | 506 | - 35.8% |
| Nov-2021 | 505 | - 12.8% | 476 | - 28.2% |
| Dec-2021 | 410 | - 18.2% | 454 | - 26.4% |
| Jan-2022 | 639 | - 19.0% | 657 | - 23.9% |
| Feb-2022 | 641 | - 11.7% | 648 | - 12.6% |
| Mar-2022 | 815 | - 2.2% | 849 | - 3.4% |
| Apr-2022 | 781 | + 7.6% | 697 | - 9.4% |
| May-2022 | 739 | + 6.6% | 683 | + 12.7% |
| Jun-2022 | 687 | + 6.0% | 482 | - 7.7% |
| 12-Month Avg | 619 | - 8.2% | 576 | - 17.9% |

Overall New Listings by Month

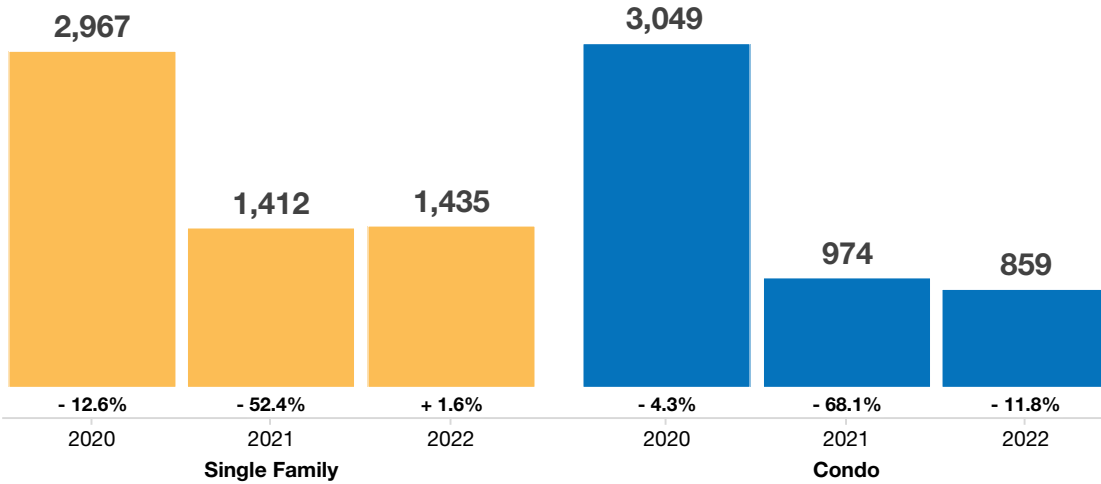


Overall Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

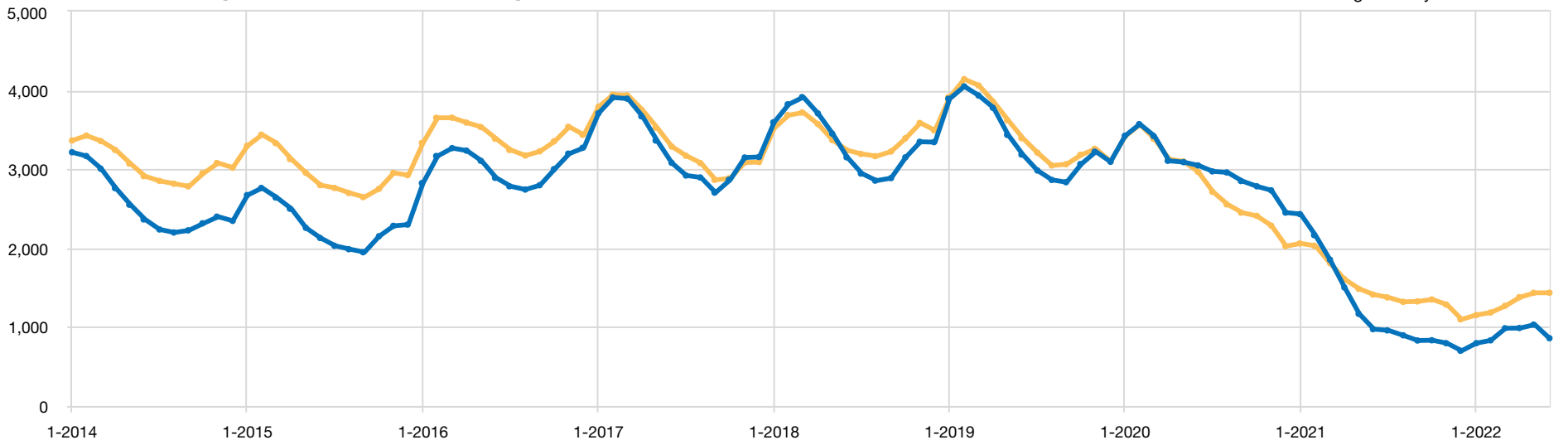


June



| Homes for Sale | Single Family | Year-Over-Year Change | Condo | Year-Over-Year Change |
|-----------------|---------------|-----------------------|------------|-----------------------|
| Jul-2021 | 1,376 | - 49.3% | 958 | - 67.8% |
| Aug-2021 | 1,320 | - 48.3% | 896 | - 69.7% |
| Sep-2021 | 1,325 | - 45.9% | 830 | - 70.9% |
| Oct-2021 | 1,350 | - 44.0% | 833 | - 70.1% |
| Nov-2021 | 1,285 | - 43.8% | 796 | - 70.9% |
| Dec-2021 | 1,098 | - 45.8% | 700 | - 71.4% |
| Jan-2022 | 1,153 | - 44.0% | 796 | - 67.3% |
| Feb-2022 | 1,185 | - 41.7% | 832 | - 61.6% |
| Mar-2022 | 1,269 | - 29.9% | 985 | - 46.9% |
| Apr-2022 | 1,379 | - 14.2% | 988 | - 34.3% |
| May-2022 | 1,434 | - 3.4% | 1,031 | - 11.7% |
| Jun-2022 | 1,435 | + 1.6% | 859 | - 11.8% |
| 12-Month Avg | 1,301 | - 37.2% | 875 | - 60.9% |

Overall Inventory of Homes for Sale by Month



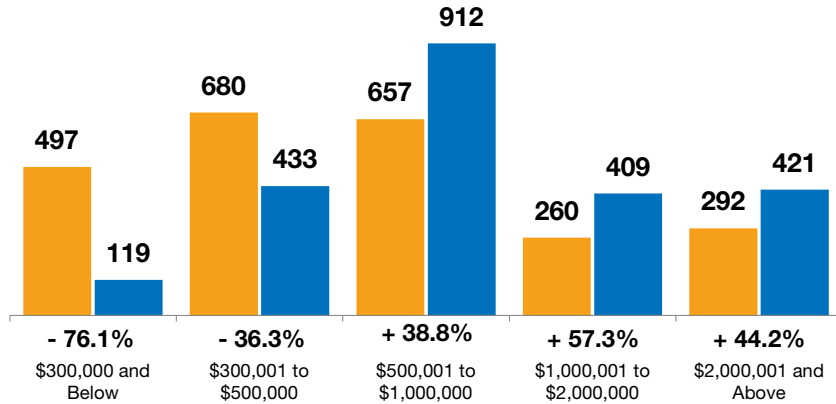
Overall Inventory of Homes for Sale by Price Range

The number of properties available for sale in active status at the end of the most recent month. **Based on one month of activity.**



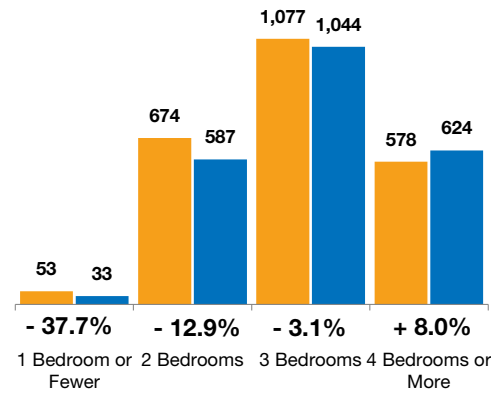
By Price Range

6-2021 6-2022



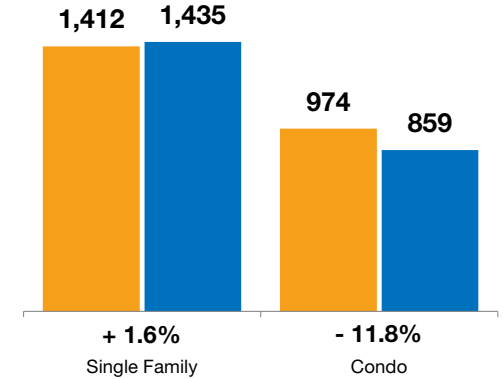
By Bedroom Count

6-2021 6-2022



By Property Type

6-2021 6-2022



All Properties

By Price Range

| | 6-2021 | 6-2022 | Change |
|----------------------------|--------------|--------------|---------------|
| \$300,000 and Below | 497 | 119 | - 76.1% |
| \$300,001 to \$500,000 | 680 | 433 | - 36.3% |
| \$500,001 to \$1,000,000 | 657 | 912 | + 38.8% |
| \$1,000,001 to \$2,000,000 | 260 | 409 | + 57.3% |
| \$2,000,001 and Above | 292 | 421 | + 44.2% |
| All Price Ranges | 2,386 | 2,294 | - 3.9% |

Single Family

| | 6-2021 | 6-2022 | Change |
|-------------------------------|--------------|--------------|---------------|
| 1 Bedroom or 2 Bedrooms Fewer | 146 | 24 | - 83.6% |
| 3 Bedrooms | 381 | 128 | - 66.4% |
| 4 Bedrooms or More | 497 | 636 | + 28.0% |
| | 169 | 316 | + 87.0% |
| | 219 | 331 | + 51.1% |
| All Single Family | 1,412 | 1,435 | + 1.6% |

Condo

| | 6-2021 | 6-2022 | Change |
|------------------|------------|------------|----------------|
| | 351 | 95 | - 72.9% |
| | 299 | 305 | + 2.0% |
| | 160 | 276 | + 72.5% |
| | 91 | 93 | + 2.2% |
| | 73 | 90 | + 23.3% |
| All Condo | 974 | 859 | - 11.8% |

By Bedroom Count

| | 6-2021 | 6-2022 | Change |
|---------------------------|--------------|--------------|---------------|
| 1 Bedroom or Fewer | 53 | 33 | - 37.7% |
| 2 Bedrooms | 674 | 587 | - 12.9% |
| 3 Bedrooms | 1,077 | 1,044 | - 3.1% |
| 4 Bedrooms or More | 578 | 624 | + 8.0% |
| All Bedroom Counts | 2,386 | 2,294 | - 3.9% |

| | 6-2021 | 6-2022 | Change |
|--------------------------|--------------|--------------|---------------|
| 1 Bedroom or Fewer | 12 | 2 | - 83.3% |
| 2 Bedrooms | 137 | 114 | - 16.8% |
| 3 Bedrooms | 716 | 719 | + 0.4% |
| 4 Bedrooms or More | 545 | 599 | + 9.9% |
| All Single Family | 1,412 | 1,435 | + 1.6% |

| | 6-2021 | 6-2022 | Change |
|------------------|------------|------------|----------------|
| | 41 | 31 | - 24.4% |
| | 537 | 473 | - 11.9% |
| | 361 | 325 | - 10.0% |
| | 33 | 25 | - 24.2% |
| All Condo | 974 | 859 | - 11.8% |

Listing and Sales Summary Report

June 2022



| | Median Closed Price | | | Total Sales | | | Inventory | | | Average Days On Market | | |
|--------------------------------|---------------------|------------------|---------------|-------------|-------------|---------------|--------------|--------------|--------------|------------------------|-----------|---------------|
| | Jun-22 | Jun-21 | % Change | Jun-22 | Jun-21 | % Change | Jun-22 | Jun-21 | % Change | Jun-22 | Jun-21 | % Change |
| Overall Naples Market** | \$604,000 | \$458,281 | +31.8% | 952 | 1545 | -38.4% | 2,294 | 2,386 | -3.9% | 18 | 30 | -40.0% |
| Collier County | \$624,000 | \$485,000 | +28.7% | 1038 | 1718 | -39.6% | 2,592 | 2,685 | -3.5% | 20 | 31 | -35.5% |
| Ave Maria | \$440,000 | \$380,000 | +15.8% | 19 | 24 | -20.8% | 35 | 46 | -23.9% | 30 | 61 | -50.8% |
| Central Naples | \$466,000 | \$329,500 | +41.4% | 121 | 252 | -52.0% | 310 | 355 | -12.7% | 15 | 28 | -46.4% |
| East Naples | \$605,000 | \$426,750 | +41.8% | 219 | 306 | -28.4% | 640 | 593 | +7.9% | 21 | 22 | -4.5% |
| Everglades City | \$329,900 | \$246,000 | +34.1% | 1 | 2 | -50.0% | 3 | 5 | -40.0% | 15 | 241 | -93.8% |
| Immokalee | \$265,000 | \$219,900 | +20.5% | 3 | 11 | -72.7% | 6 | 69 | -91.3% | 17 | 19 | -10.5% |
| Immokalee / Ave Maria | \$437,500 | \$315,000 | +38.9% | 22 | 35 | -37.1% | 41 | 115 | -64.3% | 28 | 48 | -41.7% |
| Naples | \$610,000 | \$465,000 | +31.2% | 932 | 1510 | -38.3% | 2,254 | 2,274 | -0.9% | 18 | 29 | -37.9% |
| Naples Beach | \$1,130,000 | \$850,000 | +32.9% | 169 | 294 | -42.5% | 488 | 492 | -0.8% | 23 | 44 | -47.7% |
| North Naples | \$609,000 | \$584,500 | +4.2% | 250 | 390 | -35.9% | 509 | 485 | +4.9% | 15 | 25 | -40.0% |
| South Naples | \$460,000 | \$334,450 | +37.5% | 171 | 268 | -36.2% | 306 | 346 | -11.6% | 16 | 29 | -44.8% |
| 34102 | \$1,550,000 | \$1,352,500 | +14.6% | 49 | 82 | -40.2% | 177 | 183 | -3.3% | 32 | 56 | -42.9% |
| 34103 | \$1,265,000 | \$925,250 | +36.7% | 41 | 98 | -58.2% | 125 | 137 | -8.8% | 22 | 50 | -56.0% |
| 34104 | \$450,000 | \$249,000 | +80.7% | 55 | 103 | -46.6% | 125 | 157 | -20.4% | 12 | 21 | -42.9% |
| 34105 | \$730,000 | \$329,000 | +121.9% | 47 | 101 | -53.5% | 104 | 123 | -15.4% | 12 | 36 | -66.7% |
| 34108 | \$1,049,000 | \$680,000 | +54.3% | 79 | 114 | -30.7% | 186 | 172 | +8.1% | 18 | 30 | -40.0% |
| 34109 | \$510,000 | \$555,000 | -8.1% | 49 | 95 | -48.4% | 116 | 105 | +10.5% | 16 | 21 | -23.8% |
| 34110 | \$600,000 | \$628,700 | -4.6% | 78 | 136 | -42.6% | 155 | 174 | -10.9% | 13 | 37 | -64.9% |
| 34112 | \$410,250 | \$239,900 | +71.0% | 94 | 133 | -29.3% | 150 | 174 | -13.8% | 16 | 37 | -56.8% |
| 34113 | \$600,000 | \$430,000 | +39.5% | 77 | 135 | -43.0% | 156 | 172 | -9.3% | 16 | 20 | -20.0% |
| 34114 | \$637,500 | \$465,000 | +37.1% | 88 | 133 | -33.8% | 199 | 224 | -11.2% | 19 | 19 | 0.0% |
| 34116 | \$450,000 | \$377,000 | +19.4% | 19 | 48 | -60.4% | 81 | 75 | +8.0% | 30 | 28 | +7.1% |
| 34117 | \$562,500 | \$423,750 | +32.7% | 28 | 38 | -26.3% | 133 | 99 | +34.3% | 24 | 46 | -47.8% |
| 34119 | \$675,000 | \$570,000 | +18.4% | 123 | 159 | -22.6% | 238 | 206 | +15.5% | 15 | 18 | -16.7% |
| 34120 | \$605,000 | \$415,000 | +45.8% | 103 | 135 | -23.7% | 307 | 270 | +13.7% | 22 | 19 | +15.8% |
| 34137 | -- | -- | -- | 0 | 0 | -- | 1 | 0 | -- | -- | -- | -- |
| 34142 | \$437,500 | \$315,000 | +38.9% | 22 | 35 | -37.1% | 41 | 115 | -64.3% | 28 | 48 | -41.7% |

* Overall Naples Market is defined as Collier County, excluding Marco Island.

Local Market Update – June 2022

A Research Tool Provided by Naples Area Board of REALTORS®



Naples Beach

34102, 34103, 34108

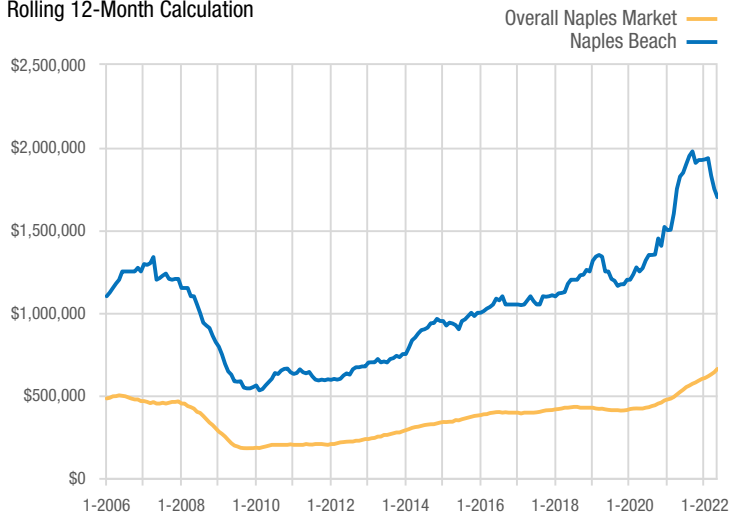
| Single Family | June | | | Year to Date | | |
|---------------------------------|-------------|-------------|----------|--------------|-------------|----------|
| | 2021 | 2022 | % Change | Thru 6-2021 | Thru 6-2022 | % Change |
| Key Metrics | | | | | | |
| New Listings | 86 | 89 | + 3.5% | 696 | 649 | - 6.8% |
| Total Sales | 91 | 52 | - 42.9% | 689 | 396 | - 42.5% |
| Days on Market Until Sale | 50 | 30 | - 40.0% | 80 | 39 | - 51.3% |
| Median Closed Price* | \$2,200,000 | \$1,687,500 | - 23.3% | \$2,250,000 | \$1,830,000 | - 18.7% |
| Average Closed Price* | \$2,961,086 | \$2,742,750 | - 7.4% | \$3,210,451 | \$3,893,380 | + 21.3% |
| Percent of List Price Received* | 98.6% | 97.2% | - 1.4% | 97.9% | 99.0% | + 1.1% |
| Inventory of Homes for Sale | 230 | 277 | + 20.4% | — | — | — |
| Months Supply of Inventory | 2.2 | 4.1 | + 86.4% | — | — | — |

| Condo | June | | | Year to Date | | |
|---------------------------------|-------------|-------------|----------|--------------|-------------|----------|
| | 2021 | 2022 | % Change | Thru 6-2021 | Thru 6-2022 | % Change |
| Key Metrics | | | | | | |
| New Listings | 96 | 100 | + 4.2% | 1,057 | 894 | - 15.4% |
| Total Sales | 203 | 117 | - 42.4% | 1,304 | 760 | - 41.7% |
| Days on Market Until Sale | 41 | 20 | - 51.2% | 78 | 19 | - 75.6% |
| Median Closed Price* | \$659,000 | \$1,022,500 | + 55.2% | \$789,000 | \$1,065,000 | + 35.0% |
| Average Closed Price* | \$1,057,765 | \$1,732,182 | + 63.8% | \$1,155,142 | \$1,597,788 | + 38.3% |
| Percent of List Price Received* | 98.1% | 98.8% | + 0.7% | 97.2% | 100.2% | + 3.1% |
| Inventory of Homes for Sale | 262 | 211 | - 19.5% | — | — | — |
| Months Supply of Inventory | 1.5 | 1.8 | + 20.0% | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

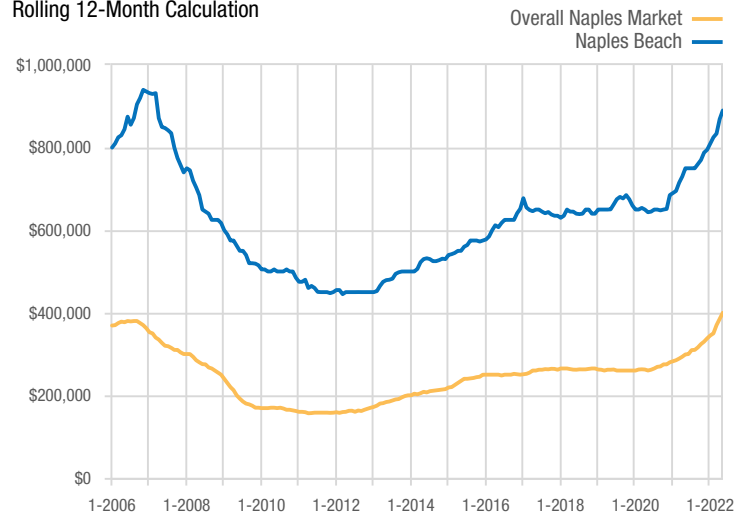
Median Closed Price - Single Family

Rolling 12-Month Calculation



Median Closed Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – June 2022

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North Naples

34109, 34110, 34119

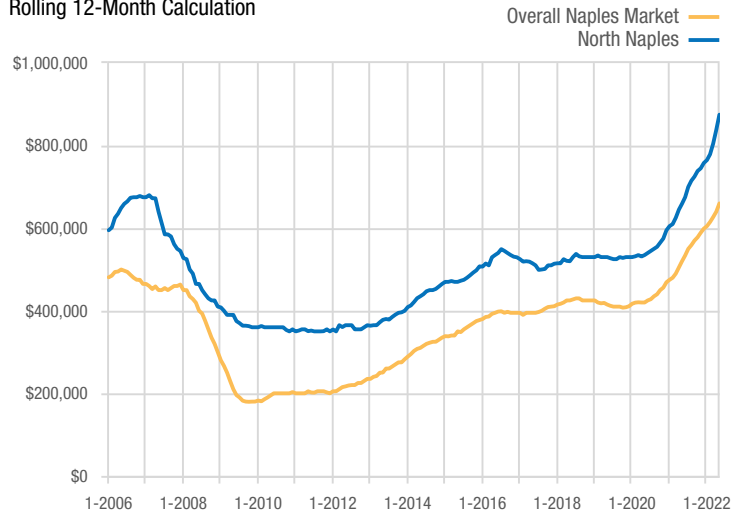
| Single Family | June | | | Year to Date | | |
|---------------------------------|-------------|--------------------|----------|--------------|--------------------|----------|
| | 2021 | 2022 | % Change | Thru 6-2021 | Thru 6-2022 | % Change |
| Key Metrics | | | | | | |
| New Listings | 139 | 147 | + 5.8% | 1,081 | 979 | - 9.4% |
| Total Sales | 195 | 100 | - 48.7% | 1,063 | 693 | - 34.8% |
| Days on Market Until Sale | 30 | 18 | - 40.0% | 46 | 18 | - 60.9% |
| Median Closed Price* | \$822,000 | \$977,500 | + 18.9% | \$729,000 | \$975,000 | + 33.7% |
| Average Closed Price* | \$1,060,781 | \$1,313,685 | + 23.8% | \$1,019,746 | \$1,359,956 | + 33.4% |
| Percent of List Price Received* | 100.0% | 98.2% | - 1.8% | 98.6% | 100.4% | + 1.8% |
| Inventory of Homes for Sale | 266 | 284 | + 6.8% | — | — | — |
| Months Supply of Inventory | 1.6 | 2.4 | + 50.0% | — | — | — |

| Condo | June | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2021 | 2022 | % Change | Thru 6-2021 | Thru 6-2022 | % Change |
| Key Metrics | | | | | | |
| New Listings | 151 | 142 | - 6.0% | 1,149 | 1,098 | - 4.4% |
| Total Sales | 195 | 150 | - 23.1% | 1,318 | 886 | - 32.8% |
| Days on Market Until Sale | 21 | 12 | - 42.9% | 54 | 12 | - 77.8% |
| Median Closed Price* | \$352,000 | \$480,000 | + 36.4% | \$315,000 | \$459,950 | + 46.0% |
| Average Closed Price* | \$473,332 | \$641,701 | + 35.6% | \$445,158 | \$642,108 | + 44.2% |
| Percent of List Price Received* | 100.4% | 100.4% | 0.0% | 98.4% | 101.9% | + 3.6% |
| Inventory of Homes for Sale | 219 | 225 | + 2.7% | — | — | — |
| Months Supply of Inventory | 1.1 | 1.6 | + 45.5% | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

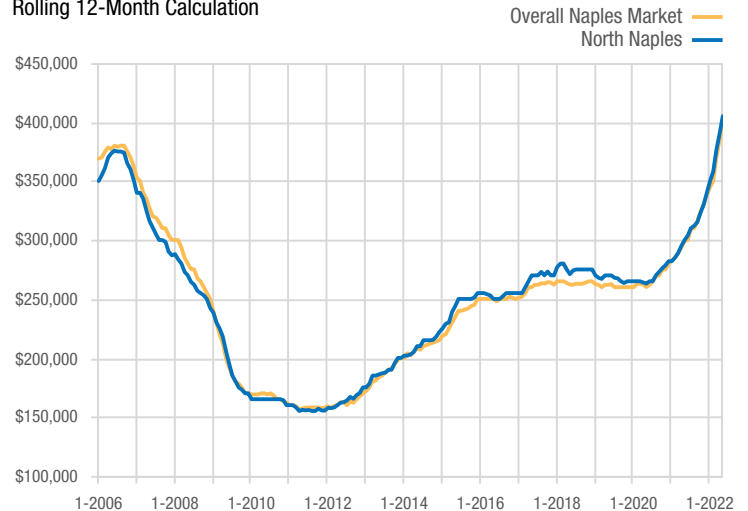
Median Closed Price - Single Family

Rolling 12-Month Calculation



Median Closed Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – June 2022

A Research Tool Provided by Naples Area Board of REALTORS®



Central Naples

34104, 34105, 34116

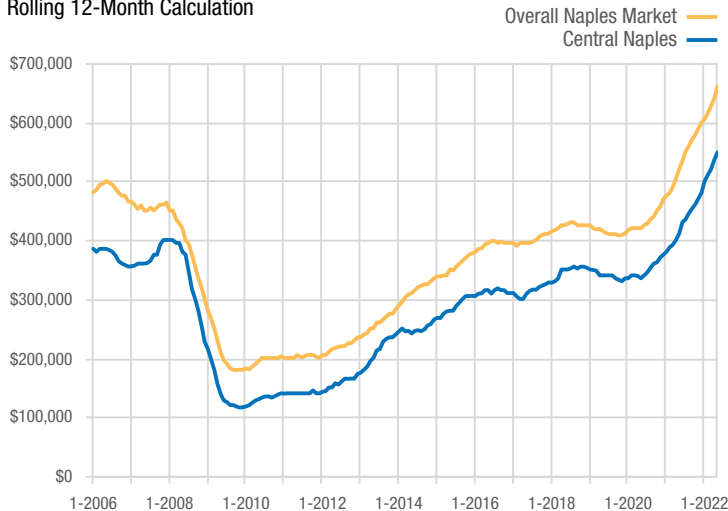
| Single Family | June | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2021 | 2022 | % Change | Thru 6-2021 | Thru 6-2022 | % Change |
| Key Metrics | | | | | | |
| New Listings | 103 | 95 | - 7.8% | 587 | 586 | - 0.2% |
| Total Sales | 118 | 57 | - 51.7% | 538 | 452 | - 16.0% |
| Days on Market Until Sale | 33 | 17 | - 48.5% | 45 | 21 | - 53.3% |
| Median Closed Price* | \$520,000 | \$600,000 | + 15.4% | \$456,450 | \$599,450 | + 31.3% |
| Average Closed Price* | \$678,231 | \$882,814 | + 30.2% | \$766,831 | \$955,032 | + 24.5% |
| Percent of List Price Received* | 98.9% | 98.5% | - 0.4% | 98.2% | 99.4% | + 1.2% |
| Inventory of Homes for Sale | 196 | 176 | - 10.2% | — | — | — |
| Months Supply of Inventory | 2.4 | 2.3 | - 4.2% | — | — | — |

| Condo | June | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2021 | 2022 | % Change | Thru 6-2021 | Thru 6-2022 | % Change |
| Key Metrics | | | | | | |
| New Listings | 106 | 88 | - 17.0% | 698 | 640 | - 8.3% |
| Total Sales | 134 | 64 | - 52.2% | 824 | 500 | - 39.3% |
| Days on Market Until Sale | 24 | 12 | - 50.0% | 57 | 12 | - 78.9% |
| Median Closed Price* | \$225,500 | \$351,000 | + 55.7% | \$215,000 | \$340,000 | + 58.1% |
| Average Closed Price* | \$264,347 | \$469,600 | + 77.6% | \$248,487 | \$398,999 | + 60.6% |
| Percent of List Price Received* | 99.4% | 99.4% | 0.0% | 97.7% | 101.5% | + 3.9% |
| Inventory of Homes for Sale | 159 | 134 | - 15.7% | — | — | — |
| Months Supply of Inventory | 1.5 | 1.6 | + 6.7% | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

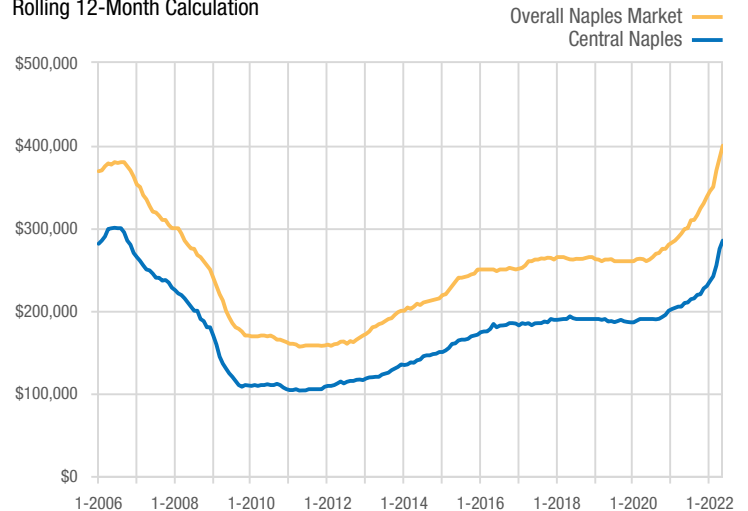
Median Closed Price - Single Family

Rolling 12-Month Calculation



Median Closed Price - Condo

Rolling 12-Month Calculation



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Local Market Update – June 2022

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South Naples

34112, 34113

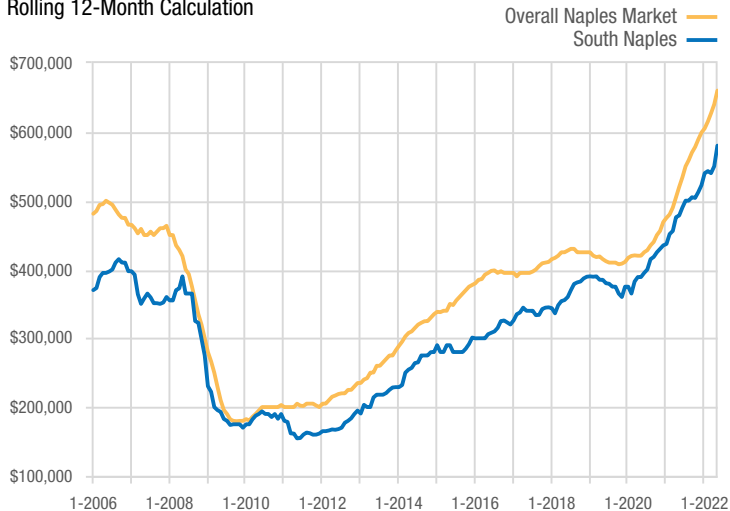
| Single Family | June | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2021 | 2022 | % Change | Thru 6-2021 | Thru 6-2022 | % Change |
| Key Metrics | | | | | | |
| New Listings | 86 | 78 | - 9.3% | 581 | 485 | - 16.5% |
| Total Sales | 118 | 59 | - 50.0% | 584 | 342 | - 41.4% |
| Days on Market Until Sale | 26 | 19 | - 26.9% | 55 | 22 | - 60.0% |
| Median Closed Price* | \$579,950 | \$620,000 | + 6.9% | \$522,500 | \$650,000 | + 24.4% |
| Average Closed Price* | \$725,737 | \$802,658 | + 10.6% | \$659,347 | \$909,032 | + 37.9% |
| Percent of List Price Received* | 99.6% | 98.8% | - 0.8% | 98.1% | 100.1% | + 2.0% |
| Inventory of Homes for Sale | 153 | 153 | 0.0% | — | — | — |
| Months Supply of Inventory | 1.8 | 2.7 | + 50.0% | — | — | — |

| Condo | June | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2021 | 2022 | % Change | Thru 6-2021 | Thru 6-2022 | % Change |
| Key Metrics | | | | | | |
| New Listings | 95 | 81 | - 14.7% | 925 | 806 | - 12.9% |
| Total Sales | 150 | 112 | - 25.3% | 1,121 | 687 | - 38.7% |
| Days on Market Until Sale | 31 | 15 | - 51.6% | 60 | 12 | - 80.0% |
| Median Closed Price* | \$237,200 | \$424,000 | + 78.8% | \$245,000 | \$385,361 | + 57.3% |
| Average Closed Price* | \$266,191 | \$480,006 | + 80.3% | \$267,536 | \$431,216 | + 61.2% |
| Percent of List Price Received* | 98.7% | 99.4% | + 0.7% | 97.6% | 101.0% | + 3.5% |
| Inventory of Homes for Sale | 193 | 153 | - 20.7% | — | — | — |
| Months Supply of Inventory | 1.2 | 1.4 | + 16.7% | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

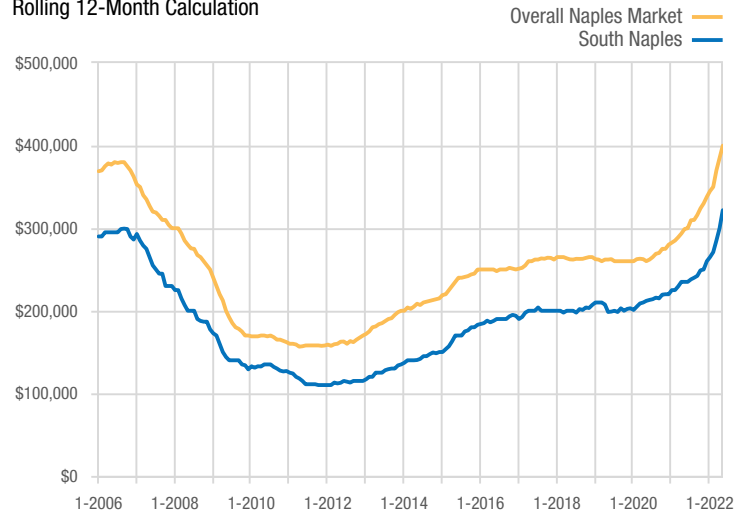
Median Closed Price - Single Family

Rolling 12-Month Calculation



Median Closed Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – June 2022

A Research Tool Provided by Naples Area Board of REALTORS®



East Naples

34114, 34117, 34120, 34137

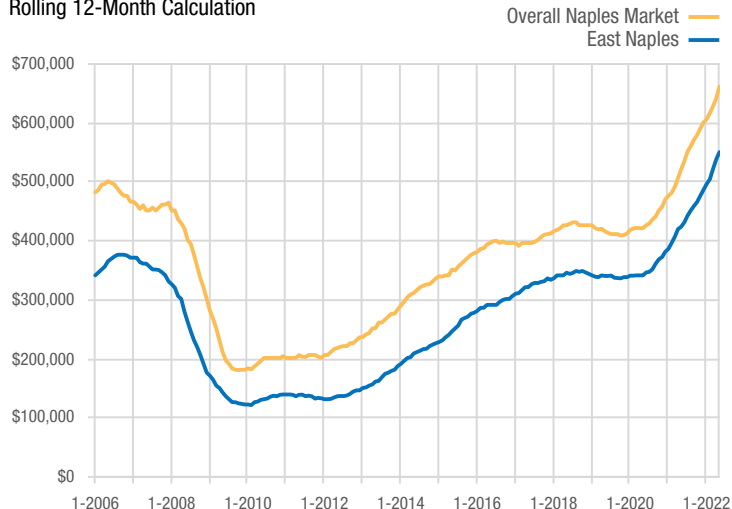
| Single Family | June | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2021 | 2022 | % Change | Thru 6-2021 | Thru 6-2022 | % Change |
| Key Metrics | | | | | | |
| New Listings | 202 | 250 | + 23.8% | 1,296 | 1,468 | + 13.3% |
| Total Sales | 200 | 150 | - 25.0% | 1,267 | 1,047 | - 17.4% |
| Days on Market Until Sale | 23 | 23 | 0.0% | 42 | 27 | - 35.7% |
| Median Closed Price* | \$475,000 | \$650,000 | + 36.8% | \$460,000 | \$610,000 | + 32.6% |
| Average Closed Price* | \$559,371 | \$782,801 | + 39.9% | \$540,331 | \$766,450 | + 41.8% |
| Percent of List Price Received* | 99.6% | 99.3% | - 0.3% | 98.6% | 99.0% | + 0.4% |
| Inventory of Homes for Sale | 461 | 513 | + 11.3% | — | — | — |
| Months Supply of Inventory | 2.2 | 3.0 | + 36.4% | — | — | — |

| Condo | June | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2021 | 2022 | % Change | Thru 6-2021 | Thru 6-2022 | % Change |
| Key Metrics | | | | | | |
| New Listings | 71 | 61 | - 14.1% | 537 | 547 | + 1.9% |
| Total Sales | 106 | 69 | - 34.9% | 613 | 405 | - 33.9% |
| Days on Market Until Sale | 20 | 17 | - 15.0% | 43 | 15 | - 65.1% |
| Median Closed Price* | \$367,947 | \$496,000 | + 34.8% | \$335,000 | \$496,000 | + 48.1% |
| Average Closed Price* | \$396,770 | \$534,807 | + 34.8% | \$345,512 | \$516,772 | + 49.6% |
| Percent of List Price Received* | 100.2% | 99.4% | - 0.8% | 98.4% | 100.8% | + 2.4% |
| Inventory of Homes for Sale | 132 | 127 | - 3.8% | — | — | — |
| Months Supply of Inventory | 1.5 | 1.9 | + 26.7% | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

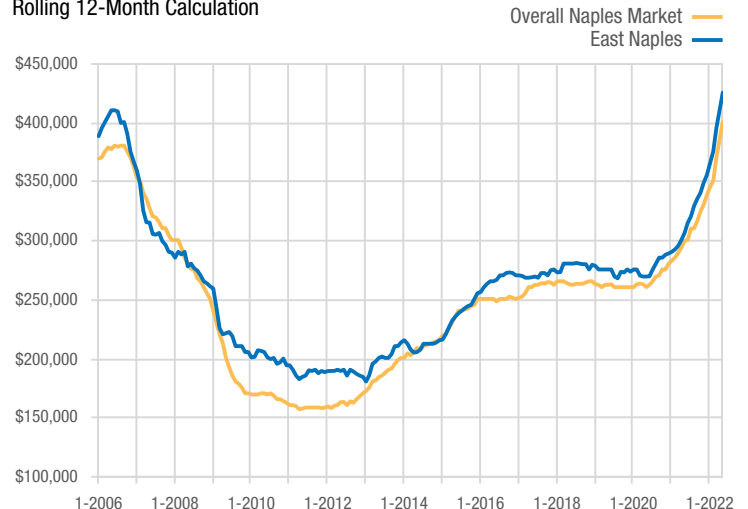
Median Closed Price - Single Family

Rolling 12-Month Calculation



Median Closed Price - Condo

Rolling 12-Month Calculation



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Local Market Update – June 2022

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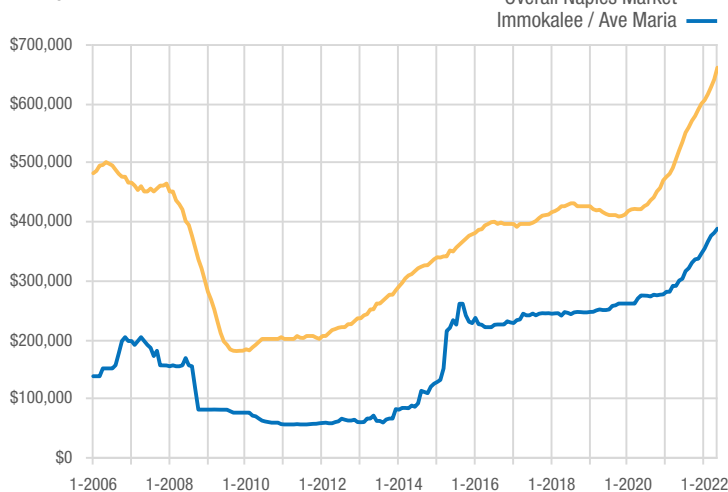
Immokalee / Ave Maria

| Single Family | June | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2021 | 2022 | % Change | Thru 6-2021 | Thru 6-2022 | % Change |
| Key Metrics | | | | | | |
| New Listings | 32 | 28 | - 12.5% | 174 | 135 | - 22.4% |
| Total Sales | 33 | 20 | - 39.4% | 153 | 132 | - 13.7% |
| Days on Market Until Sale | 35 | 19 | - 45.7% | 55 | 22 | - 60.0% |
| Median Closed Price* | \$328,455 | \$450,000 | + 37.0% | \$319,000 | \$422,500 | + 32.4% |
| Average Closed Price* | \$357,998 | \$499,960 | + 39.7% | \$347,608 | \$442,937 | + 27.4% |
| Percent of List Price Received* | 99.1% | 98.9% | - 0.2% | 98.7% | 99.4% | + 0.7% |
| Inventory of Homes for Sale | 106 | 32 | - 69.8% | — | — | — |
| Months Supply of Inventory | 4.9 | 1.4 | - 71.4% | — | — | — |

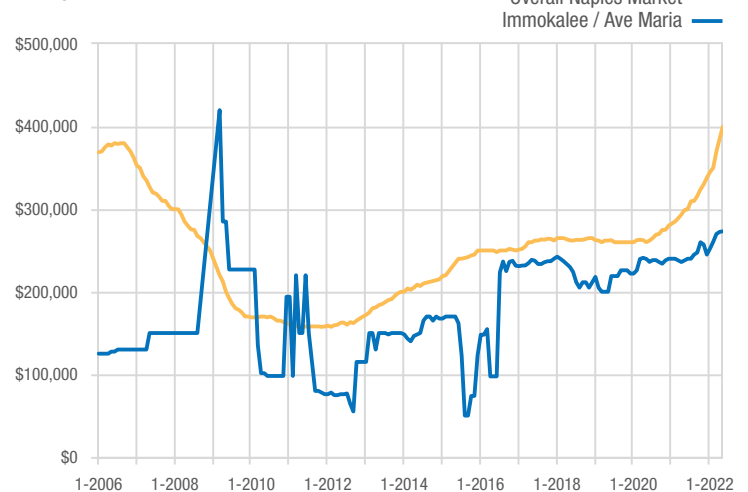
| Condo | June | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2021 | 2022 | % Change | Thru 6-2021 | Thru 6-2022 | % Change |
| Key Metrics | | | | | | |
| New Listings | 3 | 10 | + 233.3% | 14 | 31 | + 121.4% |
| Total Sales | 2 | 2 | 0.0% | 15 | 34 | + 126.7% |
| Days on Market Until Sale | 252 | 120 | - 52.4% | 90 | 51 | - 43.3% |
| Median Closed Price* | \$255,102 | \$372,675 | + 46.1% | \$244,464 | \$311,999 | + 27.6% |
| Average Closed Price* | \$255,102 | \$372,675 | + 46.1% | \$215,870 | \$307,449 | + 42.4% |
| Percent of List Price Received* | 100.0% | 102.3% | + 2.3% | 97.0% | 101.0% | + 4.1% |
| Inventory of Homes for Sale | 9 | 9 | 0.0% | — | — | — |
| Months Supply of Inventory | 2.9 | 1.7 | - 41.4% | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Closed Price - Single Family



Median Closed Price - Condo



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